

Letter of Recommendation for Sheila-Anne Teisher
August 5, 2021

Sheila-Anne sold our Palos Verdes Estates home for us in one day. Rather than tell you what a wonderful realtor she is, I want to share some specifics...

-She worked patiently with me for about one year as I considered selling the home at a very difficult time...during the pandemic that was still ongoing in July of 2021. She helped me make the great decision to not endanger the current residents with potential buyers during the worst of the pandemic. She also encouraged me to wait for a time when all the market conditions would be best for a quick sale at an outstanding price.

-She used the time to educate me about market conditions in Palos Verdes and helped me to understand what needed to be done to maximize the price on the home.

-When it came time to put the house on the market, she helped me become comfortable with the unheard of prices that were being realized in the area and also suggested just the right price and marketing strategy to give the house a great entry into the "Available for Sale" arena.

-She set a marketing strategy that resulted in just the right potential buyers being attracted to the home. At the end of day one, we had three or four offers, two were for over the asking price.

-She helped me select the best offer.

-She dealt with every challenge that arose during escrow and the net result was that she kept both the buyer and me happy throughout the process.

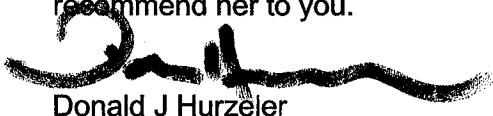
-She identified professionals for me to consider for various projects that arose during the preparation for sale process. Those individuals did great work at reasonable prices and on time and as promised.

-She has nerves of steel. She remained calm throughout...even when I was not. Her knowledge of the law and procedures was extremely helpful. Her knowledge of the market was impressive. She stayed in great touch with me throughout...never too much, but always quick to respond.

She helped me work through a family dynamic that added complexity to the project...and did so in a way that was empathetic and supportive of all involved.

At the end of the day, the house was sold quickly, for more money than I had hoped for and with both buyer and seller pleased with the transaction.

I am a retired business CEO. I highly value people who do what they say they are going to do, on time, on budget and as promised. Sheila-Anne did all of that and more. I am proud to recommend her to you.



Donald J Hurzeler