

May 22, 2021

I write this letter in strong support of Sheila-Anne Teisher who represented us in the sale of our home in Palos Verdes. From our first meeting we were struck by her expertise and professionalism. As a family who had only been living in California for a short time, her detailed knowledge of local real estate was invaluable, stemming from years of experience and from being a long-term South Bay resident herself. Her wealth of information served us well as we took the decision to place our home on the market, and she was consistently able to provide a rationale for every step in the process, beginning with the property valuation. She delivered a comprehensive marketing strategy, including both traditional advertising and social media. Additionally, she had a stellar support network, and was able to arrange professional photography, virtual staging and a drone video within a short period of time.

Moving house is inevitably stressful, but Sheila-Anne was able to guide us smoothly through the entire process. As a full-time professional I have little spare time, but Sheila-Anne was proactive and consistently stepped forward without hesitation. Her diligence and work ethic are truly unparalleled – she did not merely list and promote the house, but took a hands-on approach and helped prepare the property for sale. Her strategy paid off with multiple viewings, busy open houses (which she ran personally), and a successful sale with a 30-day Escrow period. She worked an incredible number of hours and was unwavering in her support, personally liaising with the city and the art jury on last minute items requiring attention to enable completion of the sale.

We had no hesitation in calling on Sheila-Anne for help again when we chose to purchase a new home. Our very specific needs led us to view multiple properties before placing an offer. Despite the time-consuming nature of the task, she made herself available to support us throughout the process, and we truly felt that she prioritized our best interests over everything else. Her strong negotiating skills and legal background were clearly evident as we moved through the purchase process.

In short, we have only positive things to say about Sheila-Anne. She is diligent, thorough and has true integrity. Her knowledge and experience are matched by her work ethic and dedication. Her proactivity and consistent desire to step forward and lighten the load are invaluable, and we thoroughly recommend her without hesitation.

Sunil Adwani