

To Whom It May Concern,

We closed escrow on our home located at 27902 Longhill Dr. RPV on Oct. 11, 2017. We wish to express our deep appreciation for the awesome job that our agent, Ms. Sheila-Anne Teisher, did on selling our home at top of the market price.

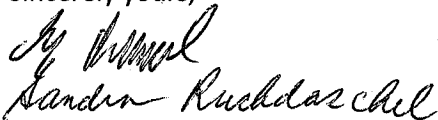
As soon as we decided to sell the house earlier this year, we knew we had to find the right agent to deal with the special circumstances that came with the property. The problem was that we did not know what to look for in a real estate agent and/or broker, much less the "right" one for our property. As we deliberated one fine afternoon, a marketing letter came in the mail from a real estate agent. The timing was uncanny and we took it as a sign that we made the right decision to sell the house and that the perfect agent should have the qualities specified in the flier.

We contacted the agent and made an appointment. We met her at the property and she immediately made an impression. Not only did she have the enthusiasm and the professionalism that most sales agents have but she also exuded an honest and trustworthy demeanor. She mixed compassion with business. She listened and understood the circumstances and predicament we were in. She made us feel at ease by educating us in the process. Her 30 year experience as a real estate agent in the south bay area, especially in Palos Verdes, helped us navigate through the entire process. She had a list of recommended tradesmen that she dealt with not only in the houses she sold but also in her own home. She helped us negotiate pricing with the trades men by using comparisons. She accompanied and even drove us to wholesale kitchen and bath stores. She walked us through the escrow process and was proactive in every step, when necessary. She was diligent in updating the sale comparable in the area and her analysis of the market was thorough and relevant. She was patient when we sometimes were not. Last, but certainly not the least, she reviewed every single document with a fine tooth comb and always had our best interest in mind.

Based on our experience, we highly recommend Ms. Sheila-Anne Teisher. We have so much to thank her for this endeavor that we are willing to take phone calls for the serious sellers/buyers who need additional information.

By the way, we celebrated our sale and our new found friendship with a sumptuous dinner at the Chart House.

Sincerely yours,

A handwritten signature in cursive script, appearing to read "Guy and Sandra Ruckdaschel".

Guy and Sandra Ruckdaschel
Redondo Beach, CA