

Dear Sheila Anne:

Mark and I have been rarely inclined to endorse anyone for a job well done given our expectations for quality service. However we were quite pleased with our recent transaction and wanted to share this with you.

Little could we know when we met you this past summer that your efforts would contribute so much to our smooth transition to Miami, Florida. As you know from your many years of experience, any decision to move is filled with trepidation and stress. The current real estate market did little to bolster our optimism that our transition would be anything but a huge headache. We entered the housing market with a desire to sell our house, but with the realistic possibility of maintaining properties on both coasts for the foreseeable future. It was in this setting that you provided us with a most thorough professional assessment of our situation and the market. You were able to provide us with your unique view of the house emphasizing qualities which only an agent familiar with the Palos Verdes area could appreciate to full extent. Prior to meeting you we had contemplated what we considered a realistic price, but your professional evaluation led to a higher asking price than we had expected. When we had questions as to the pricing of our home in this current market you provided us with the rationale and background as to why this price was fair value and your plans for a marketing strategy. It was your explanations and clarity which helped us to feel confident our house would sell despite a real estate atmosphere to the contrary.

Despite your confidence we emotionally hunkered down for the long haul. To our amazement and delight, our property sold within one week of listing and essentially at your designated asking price. We were so gratified we had trusted your professional expertise.

We also were pleased with your follow thru during closing of escrow. Your availability thru all of the phases of the sale of our home and this entire endeavor helped reduce the stress of our move to a minimum. We appreciate this as a luxury for which we thank you.

All said, Sheila Anne, you helped us immensely with your availability, attention to detail, professionalism, and expertise. Your future clients will be most fortunate to work with you.

All our thanks,



Nora Ku